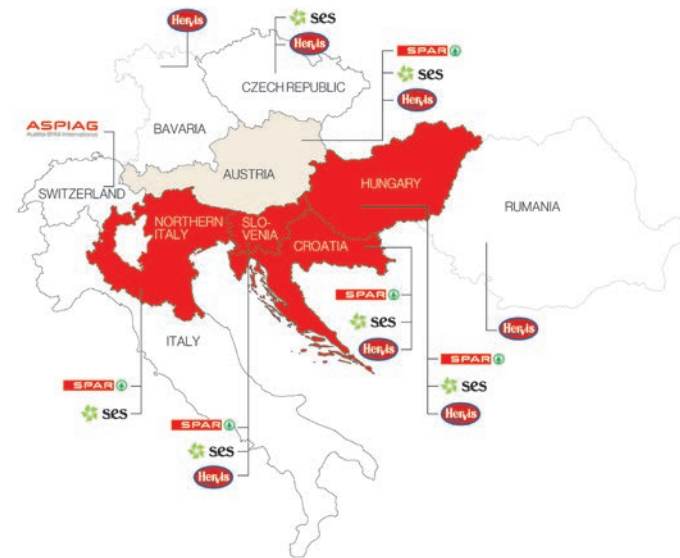


# The company at a glance

## SPAR Austria Group

DESPAR Northern Italy is part of the SPAR Austria Group. The SPAR Austria Group is a privately owned Austrian family business, founded in 1954 in Kufstein (Tyrol). Initially active as a food retailer in Austria, the company has grown over the past decades into a Central European retail group that enjoys excellent success in the food retail, sports retail and shopping centre sectors, in Austria and eight other countries. SPAR now has more than 3,200 stores at home and abroad, and employs around 90,000 people. Gross sales turnover for the SPAR Austria Group totalled € 16.60 billion in 2020. [www.spar.at](http://www.spar.at)



## ASPIAG

ASPIAG (Austria SPAR International AG) was established in 1990, as a subsidiary of SPAR Austria. The aim of ASPIAG, then and now, was to build up independent nationally operating organisations in Austria's neighbouring countries. Today, SPAR operates 1,402 stores in Northern Italy, Slovenia, Hungary and Croatia. The SPAR Austria Group generates almost half of its total sales in these countries. In 2020, the ASPIAG countries generated a turnover of € 6.20 billion. ASPIAG's registered head office is in Widnau (CH). [www.aspiag.com](http://www.aspiag.com)



## Hervis sports retail

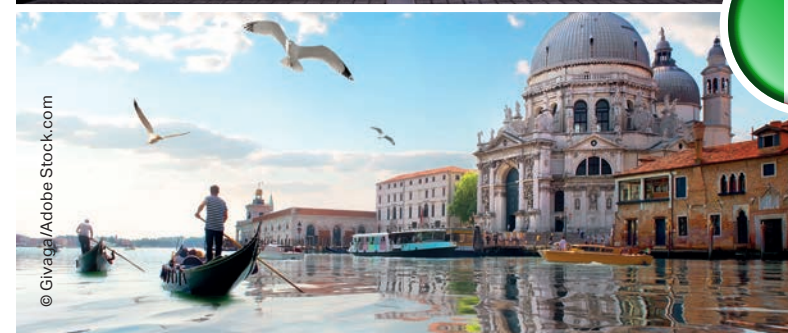
SPAR has been highly successful for more than 40 years in the sports retail business in Austria, Slovenia, Hungary, the Czech Republic, Croatia, Rumania and Germany (Bavaria) with its subsidiary, Hervis. In 2020, the 234 stores generated a turnover of € 470 million. 2020 saw online sales turnover more than double in volume. [www.hervis.at](http://www.hervis.at)

## SES Spar European Shopping Centers

The subsidiary SES combines all SPAR Austria Group's shopping centre activities. Market leaders in Austria and Slovenia, SES is also active in Italy, Hungary, the Czech Republic and Croatia. The majority of the 29 stores are owned by SES; for a small number of centres not owned by SES, the company is responsible for management and leasing. In 2020, SES generated gross annual retail turnover of € 2.45 billion. [www.ses-european.com](http://www.ses-european.com)



# DESPAR Northern Italy - Number one food retailer



ASPIAG Service srl. was established in South Tyrol in 1991 to oversee the development of a SPAR organisation in North-east Italy. As a result of various takeovers the company gradually expanded its market position, and today SPAR covers the whole of Northern Italy. In its operating area, DESPAR Northern Italy is market leader with more than 570 stores in the regions Trentino-South Tyrol, Venice, Friuli-Venezia Giulia and Emilia-Romagna, as well as in the province of Mantua. There are plans for expansion into Lombardy. In 2020, a total of eight new DESPAR and

EUROSPAR Supermarkets were opened, three of which in Bologna, two in Padua and one each in Gorizia, Venice and Vicenza. More than 320 independent retailers, who form a strong pillar of the organisation, operate under the umbrella of DESPAR. They run their DESPAR and EUROSPAR stores as modern, regional suppliers. In 2020, the company generated a total turnover of € 2.43 billion, and provided work for 10,567 employees.

## Management:



Harald Antley  
President of the Executive Board



Francesco Montalvo  
Member of the Executive Board



Christof Rissbacher  
Member of the Executive Board

## FACTS & FIGURES 2020

Number of employees	10,567
Gross sales turnover	2.43 billion Euro
Growth in sales	4.7 %

## STRUCTURAL DATA 2020

	Number of stores	Sales area in m <sup>2</sup>
DESPAR/EUROSPAR	530	298,131
INTERSPAR	40	117,648
Total	570	415,779



# DESPAR in Northern Italy

DESPAR's head office is located in Mestrino (near Padua). There are also regional headquarters in Bolzano and Udine. DESPAR is among the country's leading food retailers, and serves the market with a clear focus on sustainability. DESPAR Northern Italy operates two exclusively owned meat processing plants under the name TANN, in Bolzano and Monselice near Padua. The Agrologic logistics centre also went into operation in Monselice, in 2020.

## Store formats

From urban to rural, from residential development to the feel of historical locations: one of the corner stones of the entrepreneurial success of SPAR is that it has the right store concept for each site. With 530 DESPAR and



EUROSPAR Supermarkets and 40 INTERSPAR Hypermarkets, DESPAR Northern Italy clearly shows that it has the right solution for each site.



**DESPAR Express and other DESPAR Markets** have been designed specifically for busy urban sites such as railway stations. Customers can select from between 2,000 and 2,500 products, seven days a week. The product range includes fresh bread and pastry products, fruit and vegetables plus regional and seasonal specialties.



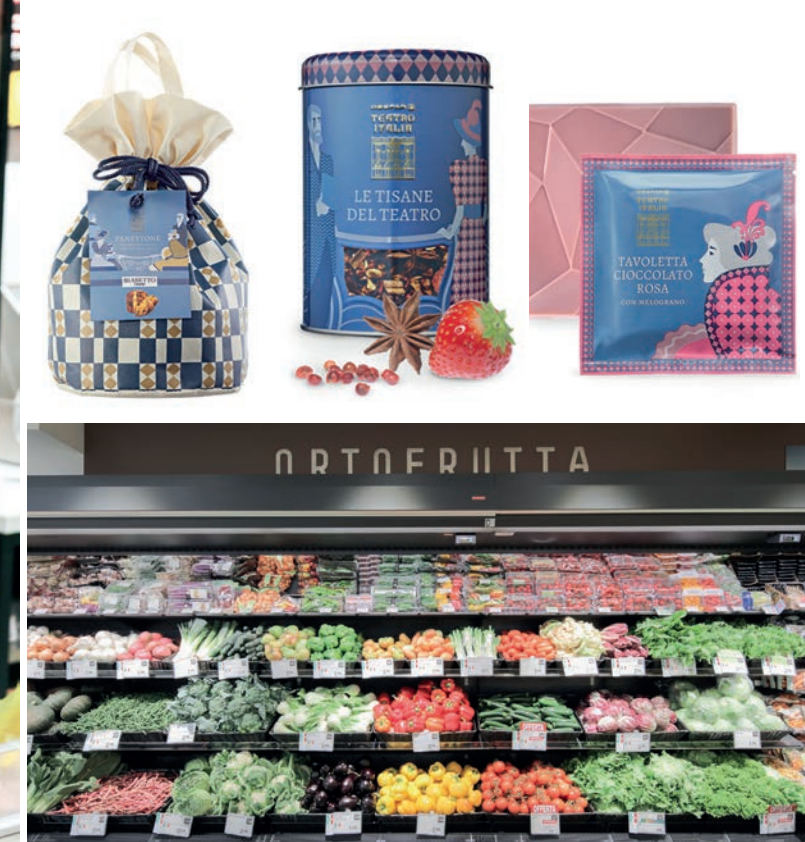
**EUROSPAR Markets** have a sales area of up to 1,800 m² and offer a range of fresh food and non-food products at competitive prices. EUROSPAR stores can be designed either as stand-alone stores, as part of a specialist retail centre or in shopping centres.



**DESPAR Supermarkets** are full-line local suppliers with a sales area of up to 1,000 m². There is a particular focus on the wide range of fresh produce backed up by specialist personal advice from well-trained employees. DESPAR Supermarkets are generally run by independent retailers.



**INTERSPAR** is the store format that offers the largest sales area of up to 5,500 m². INTERSPAR Hypermarkets offer a range of around 40,000 articles. Particular highlights of INTERSPAR Hypermarkets are the fresh produce department.



## Range, products & private labels

DESPAR Northern Italy offers its customers a wide range of products with more than 5,000 SPAR private label goods and around 4,500 country-specific, regional products. The SPAR private label goods, such as PASSO DOPO PASSO, DESPAR PREMIUM, ERA ORA and DESPAR BIOLOGICO, are the backbone of the overall range. TANN's success in Italy lead to the opening of a brand-new TANN fresh meat

processing plant in Monselice near Padua, in 2020. In response to the huge demand for high-quality meat products, the new processing plant, measuring 16,000 m², is twice as large as the old plant in Bolzano. In 2020, three products from DESPAR TEATRO ITALIA received the Health to Excellence Award from the Private Label Manufacturers Association in Amsterdam.



## Sustainability

DESPAR Northern Italy has for many years had a multi-faceted approach to sustainability. Numerous initiatives in the fields of environment and climate, sustainable products, healthy eating choices, employees and corporate social responsibility (CSR) have already been achieved. For instance, DESPAR Italy is powered exclusively by 100 percent renewable energy sources. In addition, all new stores are equipped with full LED lighting. In respect of corporate social responsibility, too, a whole range of campaigns are supported. In 2020, DESPAR Northern Italy supported the Italian Red Cross and also launched its own COVID-19 donation campaign. DESPAR passes on unsaleable, yet edible groceries to the needy. To do this, the company works in a network of more than 200 local organisations. For more information on all of DESPAR Italy's sustainability activities visit [www.despar.it/it/sostenibilita](http://www.despar.it/it/sostenibilita)